

# AFRICA AGRIBUSINESS MANAGEMENT INSTITUTE (AAMI)

## OUR MISSION:

- Our mission is to contribute to the development of highly motivated agribusiness transformational leaders for sustainable development of Africa's agricultural and agribusiness industry.

## OUR VISION:

- Our vision is to become a leading agribusiness leadership training institution in Africa.

## OUR PHILOSOPHY:

- Our Philosophy is to harness the continent's best human capital to develop agents of change.

## OUR STRATEGIC GOALS:

*The aim of AAMI is to achieve the following:*

- Building a dynamic agribusiness sector that generates jobs and contributes to poverty reduction.
- Support in the creation of a conducive environment for increased private sector investment in Africa's agriculture.
- Contribute to the development of robust agribusiness value chains across the continent.
- Attain an Awarding Body Status for Agriculture, Agribusiness and Rural Development training.



**Aaron Attefa Ampofo**  
(Executive Director)

### Message from Executive Director

On behalf of the AAMI team, I want to say a big 'thank you' for participating in our 2017 short courses.

It is always refreshing picking those calls from your managers/business owners attesting to the impact participants are making and the transformation they see in their businesses.

From all the lessons learnt, the changes we see on the agribusiness landscape and suggestions/feedback from industry, I am excited to present to you AAMI's 2018 Short Courses.

It is our expectation that, these demand driven courses would enable industry consolidate the gains made in 2017 and set them on the path of sustained growth.

I appreciate your continued interest in our programs and we are looking forward to seeing you in our training sessions.

**Aaron Attefa Ampofo** (Executive Director)

### Contact us



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**Africa  
Agribusiness  
Management  
Institute**



*At AAMI,  
We create the ecosystem  
where learning and  
experience sharing  
happens.*

Code	Course	Duration	Dates
	<b>Short Courses</b>		
<b>1</b>	<b>Enterprise Management Courses</b>		
VMT001	Vegetable Enterprise Management Training	3 days	26-28 Feb
VMT002	Vegetable Enterprise Management Training -Advanced	3 days	5-7 Apr
SMT003	Seed Enterprise Management Training	5 days	27-31 Aug
SBT004	Shea Business Management Training	4 days	6-9 Feb
SAM005	SME Agri-processing Business Management	4 days	5-8 Jun
<b>2</b>	<b>Management &amp; Leadership</b>		
APD006	Agribusiness Plan Development	3 days	25-27 Jul
MAD007	Managing Agribusinesses from Distance	1 day	4-May
FMB008	Farm Management Basics	3 days	15-17 Feb
<b>3</b>	<b>Food and Nutrition</b>		
FSN009	Food Security and Nutrition	2 days	27-28 Mar
<b>4</b>	<b>Food Safety, Standards, Certification &amp; Sustainability</b>		
ASC010	Agro-commodity Standards and Certification Systems	3 days	28-30 Jun
SOC011	Steps to Organic Certification	3 days	14-16 Mar
SAB012	Sustainable Agriculture Basics	3 days	17-19 Sep
<b>5</b>	<b>Associations, Institutions &amp; Organizations</b>		
AAM013	Agribusiness Industry Associations Management	4 days	16-19 Apr
<b>6</b>	<b>Agricultural Projects Management</b>		
APM014	Agricultural Project Management	3 days	16-18 May
<b>7</b>	<b>Production Courses</b>		
OPP015	Organic Production Principles & Practices	4 days	28-31 May
PPC016	Protected Production Course (Greenhouse, etc)	2 days	5-6 Nov
<b>8</b>	<b>Processing of Agro-commodities</b>		
PCM017	Parkhouse/Cold chain Management	2 days	6-7 Aug
ACP018	Agro-commodity Packaging (Local & Export Market)	2 days	18-19 Jun
<b>9</b>	<b>Supply Chain Development</b>		
MOS019	Managing Outgrower Schemes	3 days	15-17 Aug
<b>10</b>	<b>Agro-commodity Marketing</b>		
EXC020	Export Coaching	2 days	25-26 Oct
MNP021	Managing Nucleus Productions	3 days	1-3 Oct
UVC022	Understanding Value Chains	3 days	26-28 Apr
<b>11</b>	<b>Agribusiness Financing</b>		
AFM023	Agribusiness Financial Management Training	3 days	6-8 Sep
ALC024	Agribusiness Loans & Credits Management	4 days	9-12 Oct
<b>12</b>	<b>Economics and Development</b>		
PPP025	PPP and Agricultural Sector Development	3 days	5-7 Jul
PEA026	Promoting Entrepreneurship and Agribusiness Development	3 days	16-18 Jul
<b>13</b>	<b>Agri-Systems Management</b>		
UME027	Understanding Modern Extension Systems	2 days	14-15 Nov
<b>14</b>	<b>Agribusiness Communication</b>		
ACJ028	Agriculture Communication and Journalism	2 days	10-11 Dec